

Buff Teague

Senior Vice President, Gulf Coast Market Lead

Current Responsibilities

Buff Teague specializes in agency leasing and tenant representation in Alabama, Mississippi, Louisiana, Tennessee and the Florida panhandle. She is responsible for overall development and execution of leasing strategies to maximize each property’s full potential. Ms. Teague has a strong knowledge of marketing, development and negotiations to better assist clients in achieving their overall asset goals through the implementation and execution of strategic merchandising and leasing plans. Due to her vast experience, she has developed and maintains strong retailer relationships on national, regional and local levels.

Experience

Ms. Teague brings more than 12 years of experience in the retail brokerage industry with expertise in agency leasing, development and tenant representation. Prior to joining JLL, she worked as a Vice President with SRS Real Estate Partners specializing in tenant representation and project leasing. She oversaw more than 7M square feet of project leasing assignments including ground up developments and existing regional power centers. Ms Teague received the SRS Value Creator in 2012, SRS Top Producer in 2013, JLL Rising Star Award in 2014, CoStar Power Broker 2013-2017, JLL Retail Top Agency Transaction 2014, Retail Top Achiever 2015 and 2017, JLL Beacon Award 2016 and Retail Gold Achiever 2016. She also won VEREIT’s prestigious Top Prospecting Team Award in 2018.

Education and Affiliations

Ms. Teague received a Bachelor of Science degree in Human and Organizational Development from Vanderbilt University. She is an active member of the International Council of Shopping Centers and the JLL Women’s Business Network. Ms. Teague is locally active in the Mobile Chamber of Commerce, The Village of Springhill and the Catholic Youth Organization of Mobile.

Contact

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Past/Present Representative Clients:

- 9 Round Fitness
- Academy Sports*
- Advance Auto
- Altitude
- Ashley Furniture
- Applebee’s*
- AT&T Prime
- Baker Oil
- Banana Republic
- Barcudia
- Belk*
- Best Buy
- Big Lots
- BioLife
- Boot Barn
- Bowlmor AMF
- Carter’s/OshGosh
- CATO/It’s Fashion
- CA Ventures
- Checkers
- CVS
- CRS Realty
- Dahlem & Associates
- Dirt Cheap
- DDR Corp.
- Dickey’s BBQ
- Delaney Development
- Elcan & Associates
- Firebirds
- Five Star Nutrition
- Fresh Restaurants
- GAP/Old Navy
- Hix Snedeker
- Inland
- Kimco Realty
- LA Bikini
- Lakestar Properties
- Lavigne Oil
- L Brands
- Massage Envy
- Maple Street Biscuit Company
- Mattress Direct
- Mugshots
- National Retail Properties
- N3 Properties
- Newk’s Eatery
- Office Depot*
- Palmetto Moon
- Papa Murphy’s
- PDQ
- Pegasus Asset Management
- Pet Supplies Plus
- Pizza Hut*
- Planet Fitness
- Rouse Properties
- Ruby Slipper
- Shoe Station
- Shoney’s*
- Shrimp Basket
- Smokey Bones
- Southeastern Grocers*
- Southland Capital
- Sport Clips
- Starbucks Coffee Company
- Tijuana Flats
- T-Mobile
- Toys R Us/Babies R Us
- True Value
- UBreakFix
- Uncle Maddio’s*
- VEREIT
- Versona
- Verizon Wireless
- Walgreens
- Waterstone
- Wells Fargo*
- *property dispositions